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STATE OF ARIZONA

DEPT. OF INSURANCE BY

DEPARTMENT OF INSURANCE

In the Matter of:
CLARENDON NATIONAL INSURANCE

Docket No. 01A-050-INS

CONSENT ORDER

COMPANY,

NAIC #20532

Respondent

Examiners for the Department of Insurance (the "Department") conducted a market conduct examination of Clarendon National Insurance Company ("Clarendon"). The Report of the Examination of the Market Conduct Affairs of Clarendon alleges that Clarendon has violated A.R.S. §§20-297, 20-385, 20-398, 20-400.01, 20-443, 20-462, 20-465, 20-1632, 20-1652, 20-1653, 20-2110, and A.A.C. R20-6-801 and Consent Order, Docket No. 8413, dated April 13, 1994.

Clarendon wishes to resolve this matter without formal proceedings, admits that the following Findings of Fact are true, and consents to the entry of the following Conclusions of Law and Order.

FINDINGS OF FACT

- 1. Clarendon is authorized to transact property and casualty insurance, pursuant to a Certificate of Authority issued by the Director.
- 2. The Examiners were authorized by the Director to conduct a market conduct examination of Clarendon. The on-site examination covered the time period from January 1, 1994, through September 1, 1997 and was concluded on December 2, 1997. Based on the findings the Examiners prepared the "Report of Examination of the Market Conduct Affairs of Clarendon National Insurance Company" dated

December 2, 1997.

- 3. Following a market conduct examination of Clarendon National Insurance Company as of July 16, 1993, the Director entered a Consent Order, Docket No. 8413, which was filed on April 13, 1994, (the "1994 Order"). Section 1 of the "Order" portion of the 1994 Order stated, in relevant part, as follows:
 - "1. Respondent shall cease and desist from:
 - a. violating Orders of the Director;
 - b. failing to file its annual list of agents with the ADOI;
 - c. using incorrect territory codes;
 - d. quoting premiums at a price for a specific term and then issuing policies at the quoted price for a shorter or longer term, provided, however, that the amendment of the definition of "policy term", as relates to nondisclosure or misstatement of the applicant, adequately advises all insureds that, consistent with Arizona law, the actual policy term of the first policy period may be less than one month based upon actual underwriting criteria...
 - g. using unfiled rates;
 - h. failing to send notice of commercial policy premium increase to insureds at least sixty (60) days before the policy expiration;
 - i. cancelling PA [personal automobile] policies, which have been in effect for sixty (60) days or are renewal policies, for reasons other than those allowed under A.R.S. §20-1631(B);
 - j. failing to inform insureds of their right to complain to the Director after cancellation;
 - k. failing to disclose all policy benefits to insureds including payment to lienholders;

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- Failing to pay the total amount of sales taxes and license fees in 1. settlements of automobile total loss claims."
- 4. Clarendon no longer writes these commercial insurance programs in Arizona: Franchised Automobile Dealer Program, Bus/Limo/Truck Program, and Taxi Program.
- 5. The Examiners reviewed the Company's agency licensing files at the Department which indicated that Clarendon failed to include the Biltmore Insurance Group on its list filed for the years 1996 and 1997. In addition, the review of the agency files shows that Biltmore Insurance Group did not obtain an agency license until July 22, 1997. Prior to this date Biltmore only had a broker and surplus broker license.
- 6. The Examiners reviewed 373 of 30,741 personal automobile policies issued by Clarendon which had effective dates from April 23, 1994, through August 10, 1997 and found as follows:
- a. Clarendon issued 177 policies for a term that was less than that on file with the Department.
- b. Clarendon issued 10 policies for a term that was longer than that on file with the Department.
- C. Clarendon charged an unfiled \$10.00 reinstatement fee to one insured in order to reinstate coverage on the policy.
- d. Clarendon issued four policies and failed to apply the safe driver discount as filed with the Department, resulting in these four insureds being overcharged a total of \$35.00.
- The Examiners reviewed 75 of 1,385 mobile home policies with effective 7. dates from October 20, 1995, through August 19, 1997 and found that Clarendon used 1/31//01

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credit reports as an underwriting tool when issuing mobile home policies as part of a scoring system on new business to determine whether or not to reject the application. Clarendon did not file this scoring system with the Department.

- 8. The Examiners reviewed 87 of 1,831 commercial package policies with effective dates from February 15, 1995, through June 28, 1997 and found as follows:
- a. Clarendon failed to issue 30 commercial package policies consistent with its rates and rules filing with the Department. As a result, three insureds were overcharged a total of \$432.00.
- b. Clarendon issued nine commercial package policies with an incorrect territory code. As a result, one insured was overcharged \$331.00.
- c. Clarendon issued 18 commercial package policies using rates not filed with the Department. As a result, 11 insureds were overcharged a total of \$5,559.00.
- d. Clarendon issued seven commercial package policies using a loss free credit that was other than the 5% loss free credit filed with the Department. As a result, one insured was overcharged a total of \$321.00.
- e. Clarendon issued five commercial package policies using a deductible factor inconsistent with its filing with the Department. As a result, two insureds were overcharged a total of \$146.00.
- f. Clarendon issued one commercial package policy with a premium that was developed using an incorrect property value. As a result, the insured was overcharged \$360.00.
- g. Clarendon issued one commercial package policy using an individual risk premium modification (IRPM) credit of 19% when the file documentation showed a 21% credit. As a result, the insured was overcharged \$22.00.

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- 9. The Examiners reviewed 43 of 43 commercial automobile policy files with effective dates from November 1, 1994, through September 1, 1997 issued through Clarendon's general agent Insurance Resources Corporation ("IRC") and found as follows:
- a. Clarendon applied an unfiled rate adjustment to 43 commercial automobile policies and documented the adjustment as "adj-rate".
- b. Clarendon applied an unfiled loss cost multiplier (LCM) to 33 issued commercial automobile policies.
- c. Clarendon applied an unfiled package modifier (MOD) to 33 issued commercial automobile policies.
- d. Clarendon exceeded the maximum percentage for the individual safety risk characteristic of its filed IRPM plan on six issued commercial automobile policies.
- e. Clarendon exceeded the maximum percentage allowed under its filed schedule rating plan on four issued commercial automobile policies.
- f. Clarendon's use of incorrect rating information or unfiled rates resulted in three insureds being overcharged a total of \$3,247.00.
- 10. The Examiners reviewed 14 of 14 commercial automobile umbrella policy files with effective dates from November 1, 1994, through August 1, 1997 and found that Clarendon failed to file its rates or rating methodology with the Department for its umbrella coverage on all of the umbrella policies issued through its Franchised Automobile Dealer Program.
- 11. The Examiners reviewed 12 of 12 commercial automobile policies issued through general agent TRM and found that Clarendon issued one policy under its Bus Program with an incorrect rate for its excess limit. As a result, one insured was

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overcharged \$100.00.

- 12. The Examiners reviewed six of six policies issued under the commercial automobile Taxi Program and found as follows:
- a Clarendon issued three Taxi Program policies with unfiled excess indemnity policy forms.
- b. Clarendon issued three Taxi Program policies with unfiled excess indemnity rates.
- c. Clarendon issued three Taxi Program policies but failed to file its flat rate per vehicle for the uninsured motorist coverage
- 13. The Examiners reviewed 139 of 44,278 canceled/nonrenewed personal automobile policies with cancellation/nonrenewal dates from January 1, 1994, through August 6, 1997 and found as follows:
- a. Clarendon failed to send the refund of unearned premium along with the cancellation notices sent to three personal automobile insureds.
- b. Clarendon failed to give nine personal automobile insureds the specific facts for cancellation on the notices sent to them.
- c. Clarendon failed to give ten days notice to seven personal automobile insureds whose coverage was canceled for nonpayment of premium.
- 14. The Examiners reviewed 159 of 159 canceled/nonrenewed mobile home policies with cancellation/nonrenewal dates from January 1, 1994, through August 6, 1997 and found as follows:
- a. Clarendon cancelled coverage for 24 insureds based on credit reports, but had failed to file with the Department its use of credit reports as supplementary rate information.
- b. Clarendon failed to give the 30 days notice of cancellation as

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provided in the policy provisions to 39 canceled insureds.

- c. Clarendon failed to give 30 days notice to four insureds to correct the premises condition before nonrenewing their coverage.
- d. Clarendon nonrenewed six policies for reasons not permitted by Arizona law.
- e. Clarendon nonrenewed six insureds but failed to state the specific facts on the notice that constituted the reason for the nonrenewal.
- f. Clarendon nonrenewed 23 policies but failed to provide the insured the required Summary of Rights.
- 15. The Examiners reviewed 61 of 414 first party total loss claims settled by Clarendon with loss dates from June 7, 1994, through August 31, 1997 and found as follows:
- a. Clarendon paid incorrect and/or inappropriate taxes and/or fees to seven claimants. This resulted in a total of \$403.03 in taxes and \$41.25 in fees being due these seven insureds.
- b. Clarendon paid an incorrect Actual Cash Value (ACV) amount to one insured, resulting in an underpayment of \$91.30 to the claimant.
- c. Clarendon failed to pay interest to two claimants on the amount of the claim for claims that were not paid within 30 days of receipt of an acceptable proof of loss.
- 16. The Examiners reviewed 80 of 3,216 personal automobile claims that were settled by Clarendon without payment that had closed dates from January 1, 1994, through July 22, 1997 and found that Clarendon denied one claim due to the policy being canceled. A review of the file showed that it was in full force and effect and should have been settled with payment. Clarendon failed to pay the claimant and 1/31//01

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24 25 failed to pay interest due on the late payment.

CONCLUSIONS OF LAW

- 1. Clarendon violated A.R.S. §20-297 by failing to include all agents on the list of agents submitted to the Department by January 30 of the years 1996 and 1997.
- Clarendon violated both A.R.S. §20-385(A) and the prior Consent Order, 2. Docket No. 8413 filed April 13, 1994, by issuing personal automobile policies for terms other than those on file with the Department.
- 3. Clarendon violated A.R.S. §20-385(A) by failing to apply safe driver discounts to all eligible insureds
- 4. Clarendon violated A.R.S. §20-385(A) and the prior Consent Order, Docket No. 8413 filed April 13, 1994, by applying an incorrect territory code and/or making incorrect premium calculations on its mobile home policies.
- 5. Clarendon violated A.R.S. §20-385(A) by using credit reports in the underwriting process of mobile home policies without filing supplementary rate information with the Department.
- 6. Clarendon violated A.R.S. §§20-385(A), 20-400.01(B) and the prior Consent Order, Docket No. 8413 filed April 13, 1994, by issuing commercial package policies with rates that were not consistent with its rates and rules filing with the Department.
- 7. Clarendon violated A.R.S. §§20-385(A), 20-400.01(A) and the prior Consent Order, Docket No. 8413 filed April 13, 1994, by applying an incorrect territory code and/or making incorrect premium calculations on its commercial package policies.
- Clarendon violated A.R.S. §§20-385(A), and 20-400.01(A) and the prior 8. Consent Order, Docket No. 8413 filed April 13, 1994, by issuing commercial package 1/31//01

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policies with unfiled rates.

- 9. Clarendon violated A.R.S. §§20-385(A) and 20-400.01(B) and the prior Consent Order, Docket No. 8413 filed April 13, 1994, by issuing commercial package policies with various deviations different than those filed with the Department and evidenced in the file.
- 10. Clarendon violated A.R.S. §§20-385(A), and 20-400.01(A) and the prior Consent Order, Docket No. 8413 filed April 13, 1994, by issuing commercial automobile policies with unfiled rates and rate adjustments.
- 11. Clarendon violated A.R.S. §§20-385(A) and 20-400.01(A) by failing to issue commercial package, commercial automobile, and umbrella policies consistent with its filed rules and rates.
- 12. Clarendon violated A.R.S. §20-398(A) by failing to file its excess indemnity policy form with the Department.
- 13. Clarendon violated A.R.S. §20-1632(A)(3) by failing to include the refund of unearned premium with its cancellation notice to personal automobile insureds.
- 14. Clarendon violated A.R.S. §20-1632(A)(1) by failing to give insureds the specific facts for the cancellation of personal automobile coverage.
- 15. Clarendon violated A.R.S. § 20-1632(A)(1) by failing to give the required number of days notice to insureds prior to cancellation/nonrenewal of personal automobile coverage.
- 16. Clarendon violated A.R.S. §20-385(A) by failing to file its use of credit reports as a basis for canceling mobile homeowners coverage.
- 17. Clarendon violated A.R.S. §§20-443(1) by failing to adhere to the cancellation/nonrenewal provisions of its policy.
- 18. Clarendon violated A.R.S. §20-1652(B) by failing to give mobile 1/31//01

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homeowner insureds 30 days notice to correct premises conditions prior to nonrenewal.

- 19. Clarendon violated A.R.S. §20-1652(A) by nonrenewing mobile homeowner insureds for reasons not permitted by Arizona law.
- 20. Clarendon violated A.R.S. §20-1653(2) by failing to give the insured mobile homeowner the specific facts which constituted the reason for cancellation/nonrenewal.
- 21. Clarendon violated A.R.S. §20-2110(A) by failing to provide canceled/nonrenewed mobile homeowner insureds with a Summary of Rights.
- 22. Clarendon violated A.A.C. R20-6-801(H)(1)(b) and R20-6-801(H)(1)(c) and the prior Consent Order, Docket No. 8413 filed April 13, 1994, by failing to pay the correct taxes and/or fees to seven claimants.
- 23. Clarendon violated A.R.S. §20-462(A) by failing to pay interest on claims not paid within 30 days of receipt of an acceptable proof of loss.
- 24. Grounds exist for the entry of the following Order, in accordance with A.R.S. §§20-220, 20-400.03, 20-456 and 20-2117.

ORDER

IT IS ORDERED THAT:

- 1. Clarendon National Insurance Company shall cease and desist from:
- a. Failing to include all agents on the list of agents submitted to the Department.
- b. Issuing personal automobile policies for terms other than those filed with the Department.
 - c. Failing to apply the safe driver discount to eligible insureds.

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correct the premises condition that resulted in the Company issuing its nonrenewal notice.

- Canceling mobile home policies for reasons not permitted by p. Arizona law.
- Failing to advise insureds of their Summary of Rights on q. cancellation notices sent to them.
- r. Failing to pay all first and third party automobile total loss claimants for all applicable taxes and fees incident to transfer of evidence of ownership of comparable automobiles.
- s. Failing to pay interest on claims not paid within 30 days of receipt of an acceptable proof of loss.
- 2. Within 90 days of filed date of this Order, Clarendon National Insurance Company shall submit to the Arizona Department of Insurance, for approval, evidence that corrections have been implemented and communicated to the appropriate personnel, regarding all of the items listed above in Paragraph 1 of the Order section of this Consent Order. Evidence of corrective action and communication thereof includes, but is not limited to, memos, bulletins, E-mails, correspondence, procedures manuals, print screens and training materials.

Clarendon will not be required to complete the above requirements associated with this Order for these commercial insurance programs: Franchised Automobile Dealer Program, Bus/Limo/Truck Program, and Taxi Program because the Company no longer writes these commercial insurance programs in Arizona. However, if the Company wishes to resume marketing these commercial insurance programs in Arizona, Clarendon must submit corrective action plans relative to the findings of this Order to the Department, 90 days prior to marketing these commercial

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party total loss claimants in Exhibit C.

- Each payment made in accordance with Items 3 and 4 above shall be 5. accompanied by a letter to the insured in a form previously approved by the Director. A list of payments, giving the name and address of each party paid, the amount of the payment, the amount of interest paid, and the date of payment, shall be provided to the Department within 90 days of the filed date of this Order.
- 6. The Department shall be permitted, through authorized representatives, to verify that Clarendon National Insurance Company has complied with all provisions of this Order.
- 7. Clarendon National Insurance Company shall pay a civil penalty of \$20,000 to the Director for deposit in the State General Fund in accordance with A.R.S. §20-220(B). This civil penalty shall be provided to the Market Conduct Examinations Section of the Department prior to the filing of this Order.
- The Report of Examination of the Market Conduct Affairs of Clarendon 8. National Insurance Company dated December 2, 1997, including the letter submitted in response to the Report of Examination, shall be filed with the Department after the Director has filed this Order.

DATED at Phoenix, Arizona this

Charles R. Cohen Director of Insurance

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EXHIBIT A FAILURE TO APPLY SAFE DRIVE DISCOUNTS

PERSONAL AUTOMOBILE INSUREDS

Policy Number	<u>Amount</u>
62D051250	17.00
62D369150	7.00
62F559253	5.00
62D446021	6.00
Total Overcharges:	\$ 35.00

INCORRECT PREMIUM CALCULATIONS

COMMERCIAL PACKAGE INSUREDS

Policy Number	Amount
CPP034557	\$ 111.00
CPP024738	227.00
CPP100924	94.00
3 insureds	\$432.00
Total Due	

EXHIBIT B

COMMERCIAL PACKAGE POLICY RATING ADJUSTMENTS COMPANY FAILED TO ISSUE POLICY CONSISTENT WITH ITS FILINGS

Policy Number		<u>Amount</u>	
CPP035772 CPP100154 CPP100162 CPP100380 CPP100397 CPP100458 CPP100522 CPP100924 CPP100989 CPP101003 CPP101098 11 insureds	\$\$\$\$\$\$\$\$\$\$\$\$	403.00 174.00 811.00 310.00 567.00 546.00 1,842.00 344.00 322.00 44.00 196.00 5,559.00	Total
			Overcharges

COMMERCIAL PACKAGE POLICY RATING ADJUSTMENTS

Policy Number	<u>Amount</u>
CPP100522	\$ 48.00
CPP100942	98.00
2 insureds	\$146.00
Total Due	

EXHIBIT C

COMMERCIAL AUTO POLICY RATING ADJUSTMENTS

Policy Number	Amount Du	e
CL4201303	\$ 998.00	
CLR200463	1,023.00	
CLR100035	1,226.00	
3 Insureds Total Due	\$3,247.00	

INCORRECT TAXES AND/OR FEES APPLIED TO FIRST PARTY TOTAL LOSS SETTLEMENTS

<u>Claim Number</u> 000049667	<u>Date of Loss</u> 7/12/95	<u>Total Due</u> \$193.50
000047702	6/16/95	94.21
000047702	6/16/95	103.70
000097179	9/3/96	98.65
000095497	8/15/96	7.84
000070667	1/26/96	8.21
000072413	2/10/96	29.47
	TOTAL	535.58

CONSENT TO ORDER

- Clarendon National Insurance Company has reviewed the foregoing Order.
- 2. Clarendon National Insurance Company admits the jurisdiction of the Director of Insurance, State of Arizona, admits the foregoing Findings of Fact, and consents to the entry of the Conclusions of Law and Order.
- 3. Clarendon National Insurance Company is aware of its right to a hearing, at which it may be represented by counsel, present evidence, and cross-examine witnesses. Clarendon National Insurance Company irrevocably waives its right to such notice and hearing and to any court appeals related to this Order.
- 4. Clarendon National Insurance Company states that no promise of any kind or nature whatsoever was made to it to induce it to enter into this Order and that it has entered into this Order voluntarily.
- 5. Clarendon National Insurance Company acknowledges that the acceptance of this Order by the Director of Insurance, State of Arizona, is solely to settle this matter against it and does not preclude any other agency or officer of this state or its subdivisions or any other person from any other civil or criminal proceedings, whether civil, criminal, or administrative, as may be appropriate now or in the future.

	6	CHARLES	BOLTON	, who holds the office
of _	VICE	PRESIDENT	_ of Clarendon Nat	ional Insurance Company, is
auth	orized to er	nter into this Order for it	t and on its behalf.	

CLARENDON NATIONAL INSURANCE COMPANY

2/15/2001	Ву:	C.A. Bolton	
Date			

Date

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1	COPY of the foregoing mailed/delivered
2	This 23rd day of February 2001, to
3	Sara Baglay
4	Sara Begley Deputy Director Paul Hogan
5	Chief Market Conduct Examiner Market Conduct Examinations Section
6	Mary Butterfield
7	Assistant Director Consumer Affairs Division
8	Deloris E. Williamson Assistant Director
9	Rates & Regulations Division Steve Ferguson
10	Assistant Director Financial Affairs Division
11	Alexandra Shafer Assistant Director
12	Life & Health Division
13	Terry Cooper Manager
14	Fraud Unit
15	DEPARTMENT OF INSURANCE
16	2910 North 44th Street, Second Floor Phoenix, AZ 85018
17	
18	Charles Bolton, CPCU Vice President, Underwriting
19	Clarendon National Insurance Company 1177 Avenue of the Americas
20	New York, NY 10036
21	
22	Coney Buston
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